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California's Rebate Blind Spot: Electric Bikes

By Marcel E. Moran Feb 10, 2020 **97 COMMENTS**



California should encourage people to adopt ebikes for all kinds of trips, by offering rebates. Photo: Melanie Curry/Streetsblog

lthough California leads the nation in creating innovative policies to combat the climate crisis - from cap-and-trade to microgrids - there is a gaping hole in state efforts to reduce our carbon footprint even further: electric bikes.

As humble as e-bikes may seem, these zero-emission two-wheelers are a runaway growth story. They are the fastest growing segment of bike sales in the U.S, and last year, in Germany, they even outsold electric cars. In addition, the integration of e-bikes into bike-sharing systems has boosted ridership numbers—for example, the Bay Area's bike-share system set daily ride records following the debut of its e-bikes in Spring 2018.

California climate policy must deal with the fact that transportation is the single largest category of greenhouse gas emissions in the state,



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responsible for roughly forty percent of total emissions statewide. Given this, the state has implemented a number of policies to reduce the number of gasoline-powered cars and trucks contributing to those emissions, including rebates to encourage the purchase of electric cars. These range from \$7,000 to \$1,000, depending on the type of vehicle (e.g. hydrogen fuel-cell vs. battery electric), price range, and the buyer's income level. The rebates can be used to purchase a wide variety of car makes and models, including electric motorcycles.

But not e-bikes. That means California is losing a golden opportunity to accelerate an already significant – and climate friendly – transportation hit.

Expanding the rebate program to include e-bikes would not only nudge many who are considering purchasing to go ahead and do so; it would also be a far more efficient use of state funds than the way the current program is set up. That is, rather than spending \$5,000 on the purchase of a single electric car, an e-bike rebate of \$500 could nudge ten people to purchase an e-bike and switch to a more sustainable mode.

Indeed, given e-bikes are dramatically cheaper than electric cars, such rebates could be useful to a much broader slice of the population. Before discounts, the median price for an electric car in America in 2019 was \$55,000, far above what many can pay, or obtain financing for. This doesn't include the additional costs of insurance, maintenance, parking, and charging. On the other hand, e-bikes start at under \$1,000, with higher-end models topping out at \$9,000 and may models available at the lower end of this spectrum. Moreover, e-bikes do not require insurance, can be parked inside homes and offices, and can be charged from wall outlets. Why not direct rebates toward more affordable transportation options to begin with?

As for their utility, e-bikes serve a range of trip types and lengths, many of which can replace car trips. While commuting is an obvious use case, e-bikes (and in particular, e-cargo bikes) have also become popular with parents needing to ferry children to school or daycare. This trend has even inspired its own documentary – titled 'Motherload' – that makes the case for e-bikes as the great minivan slayer. The question really is not which car trips can e-bikes replace, but which can't they? Over half of car trips in the United States are five miles or under, which are easily done by e-bike.

This call for expanding and improving California's rebate program does not mean state legislators have done nothing in regards to e-bikes. Just last year, following a successful advocacy effort by groups like CalBike, the state included e-bikes in their Clean Cars 4 All program, which provides incentives for Californians to trade in older and more polluting cars for electric vehicles. This step should lead to the next, providing both e-bike vouchers and rebates.

California stands in a unique position to adapt existing policy to take advantage of the rapid growth of e-bikes, and expand the portfolio of sustainable transport modes to something that fits more budgets and uses state funds more efficiently.

Marcel E. Moran is a PhD Student in the Department of City and Regional Planning at UC Berkeley.

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♥ Tweet f Share Join the discussion... LOG IN WITH OR SIGN UP WITH DISQUS (?) Name thielges • 9 days ago I'm all for extending the subsidy to e-bikes, but why not simply subsidize all bikes whether electrically assisted or entirely human powered? 8 ^ V 1 · Reply · Share JM → thielges • 9 days ago Because Californians want fewer of them on the roads, not more. 1 ^ V 1 · Reply · Share Gordon Niessen • 8 days ago Well said. California should be a leader in ebikes, not a follower. $2 \land | \lor \cdot \text{Reply} \cdot \text{Share}$ Kent Strumpell • 7 days ago

Great summary of this largely untapped opportunity. There really is no down-side to extending the vouchers and rebates to Ebikes; promoting and providing incentives like this should be a part of every climate action plan being discussed. Another point: Ebikes also make extremely efficient use of the exotic batteries that all electric vehicles depend on. My Ebike has 50 of the same kind of cells used in an electric car, which needs about 5000 of them! 1 ^ V · Reply · Share ·

Bill • 6 days ago sufficient to reset the state's longstanding institutional bias against active mobility and toward cars. So, though I realize my second point is a bit off task for this article, is there any attempt to put these two fine ideas back into the Legislature as 2020 bills? What legislator is leading on this??? The deadline for new bills to be introduced and assigned numbers is 2/21, and some lead time is required to find a sponsor, get the legislative analysts to write the actual legal language, and submit the bill for numbering! (This article should have been written at the start of the Legislature's offseason in October to have any effect on the process of brainstorming and fleshing out 2020 legislation.) We have to step up our game as influencer/citizen advocates... ∧ | ∨ · Reply · Share →

I have two questions: 1) Did passage last year of SB400 make a difference? It added ebikes to the list of definitions of active mobility options that qualified one for a cash rebate, when they turned in a 'clunker' auto to the cash for clunkers program. As I understand it, it would be up to \$3,000. True, it's not a direct subsidy, but rather requires dumping a car on its last legs anyway. 2) Is there any hope of resurrecting SB127, Scott Wiener's Safe Streets bill that passed the whole Legislature (no easy feat, given the Assembly Transporation Committee's hostility to active mobility options. Then, idiot Newsom VETOED it, saying his other reorganization of Dept of Transportation was

Gabriel Strasburg • 9 days ago

California is doing its best to make sure less people ride ebikes. They have enacted

nonsensical restrictions and banned them in many places where regular bikes are allowed. They would ban them completely if they thought they could get away with it. I agree with the subsidies but before that happens they need to fix the laws. ∧ ∨ · Reply · Share ·

Melanie Curry Mod → Gabriel Strasburg • 6 days ago Where have e-bikes been banned? Federal parks are struggling with their rules, but other than that? ∧ ∨ · Reply · Share ,

Gabriel Strasburg A Melanie Curry • an hour ago Banned in virtually all california mountain bike specific trails. Banned in many federal and state parks where normal bikes are allowed. Not necessarily enforced because even the rangers realize how stupid it is, but the bans are there. Cali also has enacted speed restrictions that make no sense and have no reasoning behind them, such as limiting throttle speed to 20mph and limiting watts to 750. Not only do these rules make no sense and serve no purpose, they actively stop new innovation. ∧ | ∨ · Reply · Share ·

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CalBike Proposes Rebate Program for the Ultimate ZEV

What vehicle produces no emissions, uses no fossil fuels, is easily maintained, costs little, gets you where you want to go quickly, and improves your health? Well, obviously, a bicycle. So why doesn't the California Air Resources Board (ARB), which is spending millions of dollars on incentives and rebates to get people to buy zero-emission [...]

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